

CASE: Assisting our client, a traditional Financial Services company looking at a decentralized real-time payment driven growth. This fit into their overall strategy of developing a new revenue stream and leveraging this to provide services from the traditional offering.

Included:

- Developing growth plan via Web 3.0 De-FI infrastructure
- Recommending operational modifications to adapt to the new strategy
- Monitoring M&A and Capital driven milestones

Plan & Execution M&A Structuring Due-Diligence

Included:

- Developing target criteria based on the strategy.
- Creating scoring index & enabling scenario modeling

Included:

- Developing and enhancing the capital structure to allow for the transaction (including a token raise)
- Driving additional capital investment & participation for growth

ncluded:

- Developing DDQ & Fit Analysis for Web 3.0 with the traditional offerings
- Carrying out LOI,
 Negotiations and Structuring discussions
- Finalizing target, assembling capital investment structure and investment source (if needed)

Bringing it all together: We assisted the client in establishing a baseline of their current state, their strategic needs for an M&A involving a Web 3.0 entity. Developed target firms, performed requisite DDQ, established new capital sources & structure for the transaction. In addition, developed the post transaction growth plan, milestone monitoring and operational enhancements.